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Member Profile



Each month, we'll bring you a closer look at one of our member companies, and ask them three questions about the state of the industry - "TheBig 3"

If your company would like to know how you can be featured, please contact [Dustin Hobbs, California MBA Communications Director](#).



Brendon Weiss,
Chief Operating Officer

This week we spoke with **Brendon Weiss, COO at [MERSCORP Holdings, Inc.](#)**, one of the California MBA's associate member companies. We spoke with Brendon about the state of the market and what to look forward to in the future.

About

[MERSCORP Holdings, Inc.](#) is a privately held corporation that owns and manages the MERS® System, MERS® eRegistry and all other MERS® products and services. Users of the MERS® System include thousands of lenders, servicers, subservicers, investors and government institutions. Mortgage Electronic Registration Systems, Inc. (MERS) serves as the mortgagee in the land records for loans registered on the MERS® System, and is a nominee (or agent) for the owner of the promissory note. The MERS® System is a national electronic database that tracks changes in mortgage servicing and beneficial ownership interests in residential mortgage loans on behalf of its members. The MERS® eRegistry is the national mortgage registry and legal system of record for identifying the controller (holder) and location (custodian) for the authoritative copy of registered eNotes. Learn more about MERS® products and services at www.mersinc.org.

The Big 3

California MBA:

How does MERSCORP Holdings fit into the evolving digital mortgage?

Weiss: MERSCORP Holdings has been ready for the digital mortgage since 2004, when we launched the MERS® eRegistry which is the national mortgage registry and legal system of record for identifying the Controller (holder) and Location (custodian) for the authoritative copy of a registered eNote. Today, we are proud to play a larger role in the digital mortgage ecosystem by offering the MERS® eSuite, comprised of the MERS® eRegistry, MERS® eDelivery, and MERS® eNote Solutions.

California MBA: What is the MERS® eNote Solutions?

Weiss: MERS® eNote Solutions supports the generation, signing, vaulting and management of eNotes in a single platform that is fully integrated with the MERS® eRegistry and MERS® eDelivery. By implementing MERS® eNote Solutions, originators can take the first convenient step towards going digital, while providing a better borrower experience at the closing table and benefiting from an improved audit trail, process efficiencies and faster delivery to the secondary market. Lenders can save time and money by leveraging their existing vendor relationship with MERS and conducting one integration to get up and running with the MERS® eRegistry and MERS® eNote Solutions.

California MBA: How did you know that lenders were ready to improve their bottom line and elevate their business with eNotes?

Weiss: Our lender members asked for this solution because they identified several gaps that need to be addressed to increase eNote adoption. Recently lenders have been able to take resources that had been dedicated to building infrastructure for regulatory implementation and shift them to finding ways to improve the borrower experience and finding efficiencies that would decrease the cost of origination. Efficiencies are experienced largely through a note that is no longer prone to errors, a more secure process to transfer the note and the speed of delivery of that note from originator to investor.

In addition to our Members asking, we had seen an increase in the number of counterparties integrating with the MERS®eRegistry and both the diversity and size of those counterparties helped us realize the industry is moving forward.

For more information about MERSCORP Holdings, Inc., call (800) 646-6377 or click here!

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